

**University of Petroleum & Energy Studies, Dehradun**  
**UG-Date sheet - School of Business**  
**End Semester Examination - December-2019**

Date: 01.11.2019

Date of Exam	Sem	02.12.2019	04.12.2019	06.12.2019	09.12.2019	11.12.2019	13.12.2019
Day		Monday	Wednesday	Friday	Monday	Wednesday	Friday
Timings		10AM-1PM	10AM-1PM	10AM-1PM	10AM-1PM	10AM-1PM	10AM-1PM
<b>BBA(AM)</b>	I	<b>DSIT 1001</b>	<b>ECON 1001</b>	<b>FINC 1001</b>	<b>DSQT 1001</b>	<b>GMHR1201</b>	<b>xxxx</b>
		Business Computing *	Business Economics I	Business Accounting	Business Mathematics	Introduction to Management & Leadership	xxxx
<b>BBA(AVO)</b>	I	<b>DSIT 1001</b>	<b>TRAV 1001</b>	<b>FINC 1001</b>	<b>DSQT 1001</b>	<b>GMHR1201</b>	<b>xxxx</b>
		Business Computing *	Introduction to Aviation Industry	Business Accounting	Business Mathematics	Introduction to Management & Leadership	xxxx
<b>BBA(DM)</b>	I	<b>DSIT 1001</b>	<b>ECON 1001</b>	<b>FINC 1001</b>	<b>DSQT 1001</b>	<b>GMHR1201</b>	<b>xxxx</b>
		Business Computing *	Business Economics I	Business Accounting	Business Mathematics	Introduction to Management & Leadership	xxxx
<b>BBA(T&amp;HM)</b>	I	<b>DSIT 1001</b>	<b>TRAV 1003</b>	<b>FINC 1001</b>	<b>DSQT 1001</b>	<b>GMHR1201</b>	<b>TRAV 1004</b>
		Business Computing *	Fundamentals of hospitality Industry	Business Accounting	Business Mathematics	Introduction to Management & Leadership	Geography of Tourism
<b>BBA(FAS)</b>	I	<b>DSIT 1001</b>	<b>ECON 1001</b>	<b>FINC 1001</b>	<b>DSQT 1001</b>	<b>GMHR1201</b>	<b>xxxx</b>
		Business Computing *	Business Economics I	Business Accounting	Business Mathematics	Introduction to Management & Leadership	xxxx
<b>BBA(A&amp;BD)</b>	I	<b>DSIT 1001</b>	<b>ECON 1013</b>	<b>FINC 1001</b>	<b>DSQT 1001</b>	<b>GMHR1201</b>	<b>xxxx</b>
		Business Computing *	Micro economics	Business Accounting	Business Mathematics	Introduction to Management & Leadership	xxxx
<b>BBA(FT)</b>	I	<b>DSIT 1001</b>	<b>ECON 1001</b>	<b>FINC 1001</b>	<b>DSQT 1001</b>	<b>GMHR1201</b>	<b>xxxx</b>
		Business Computing *	Business Economics - I	Business Accounting	Business Mathematics	Introduction to Management & Leadership	xxxx
<b>BBA(LM)</b>	I	<b>DSIT 1001</b>	<b>ECON 1001</b>	<b>FINC 1001</b>	<b>DSQT 1001</b>	<b>GMHR1201</b>	<b>LSCM 1001</b>
		Business Computing *	Business Economics I	Business Accounting	Business Mathematics	Introduction to Management & Leadership	Introduction to Logistics
<b>BBA-Core</b>	I	<b>DSIT 1001</b>	<b>ECON 1001</b>	<b>FINC 1001</b>	<b>DSQT 1001</b>	<b>GMHR1201</b>	<b>xxxx</b>
		Business Computing *	Business Economics I	Business Accounting	Business Mathematics	Introduction to Management & Leadership	xxxx
<b>BBA(OG)</b>	I	<b>DSIT 1001</b>	<b>ECON 1001</b>	<b>FINC 1001</b>	<b>DSQT 1001</b>	<b>GMHR1201</b>	<b>OGOG1001</b>
		Business Computing *	Business Economics I	Business Accounting	Business Mathematics	Introduction to Management & Leadership	Understanding Oil & Gas Business

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BA(PPA)	I	<b>BAPP 1001</b>	<b>BAPP 1003</b>	<b>BAPP 1002</b>	<b>BAPP 1004</b>	xxxx	<b>xxxx</b>
		Sociology	Economics I	Political Science I	Introduction to Public Policy	xxxx	xxxx
BA(EE)	I	<b>ECON 1003</b>	<b>ECON 1002</b>	<b>DSQT 1008</b>	<b>ECON 1004</b>	<b>ECON 1005</b>	<b>xxxx</b>
		Macroeconomics I	Microeconomics I	Mathematical Methods	Industrial Economics I	Basics of Energy Economics	xxxx
BA(Eco)	I	<b>ECON 1015</b>	<b>ECON 1002</b>	<b>ECON1017</b>	xxxx	xxxx	<b>xxxx</b>
		Economic History of India(1857-1947)	Microeconomics I	Mathematical Economics	xxxx	xxxx	xxxx
B.Com (Hons.)	I	<b>DSIT 1002</b>	<b>Elective</b>	<b>FINC 1003</b>	<b>DSQT 1007</b>	<b>DSQT 1010</b>	<b>xxxx</b>
		Business Computing *	ECON 1011-Micro Economics/FINC 1005-Insurance and Risk Management	Financial Accounting	Business Mathematics and Statistics	Business Laws	xxxx
B.Com (Hons.) Taxation	I	<b>DSIT 1002</b>	<b>Elective</b>	<b>FINC 1003</b>	<b>DSQT 1007</b>	<b>DSQT 1010</b>	<b>xxxx</b>
		Business Computing *	ECON 1011-Micro Economics/FINC 1005-Insurance and Risk Management	Financial Accounting	Business Mathematics and Statistics	Business Laws	xxxx
B.Com (Hons.) Bank Management & Insurance	I	<b>DSIT 1002</b>	<b>Elective</b>	<b>FINC 1003</b>	<b>DSQT 1007</b>	<b>DSQT 1010</b>	<b>xxxx</b>
		Business Computing *	ECON 1011-Micro Economics/FINC 1005-Insurance and Risk Management	Financial Accounting	Business Mathematics and Statistics	Business Laws	xxxx
BBA(FB&E)	I	<b>DSIT 1001</b>	<b>ECON 1013</b>	<b>FINC 1001</b>	<b>DSQT 1001</b>	<b>GMHR1201</b>	<b>xxxx</b>
		Business Computing *	Micro economics	Business Accounting	Business Mathematics	Introduction to Management & Leadership	xxxx

  
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Date of Exam	Sem	3.12.2019	5.12.2019	7.12.2019	10.12.2019	12.12.2019	16.12.2019	18.12.2019	20.12.2019
Day		Tuesday	Thursday	Saturday	Tuesday	Thursday	Monday	Wednesday	Friday
Timings		10AM-1PM	10AM-1PM	10AM-1PM	10AM-1PM	10AM-1PM	10AM-1PM	10AM-1PM	10AM-1PM
<b>BA(PPA)</b>	III	<b>BAPP 2003</b>	<b>BAPP 2002</b>	<b>BAPP 2001</b>	<b>BAPP 2004</b>	xxxx	xxxx	xxxx	xxxx
		Indian Political System	Indian Social Problems & Social Policy	Economics of Public Policy	Public Administration II	xxxx	xxxx	xxxx	xxxx
<b>BBA(AM)</b>	III	<b>MKTG 2002</b>	<b>MKTG 2003</b>	<b>Open Elective</b>	<b>HRES 2001</b>	<b>LSCM 2001</b>	xxxx	xxxx	xxxx
		Consumer Behavior & Market Research	Introduction to Automotive Industry	Personal Selling; TQM;Introduction to Philosophy;Introduction to Psychology;Sociology;	Organizational Behavior	Operations and Materials Management	xxxx	xxxx	xxxx
<b>BBA(AVO)</b>	III	xxxx	<b>ECON 1006</b>	<b>Open Elective</b>	<b>TRAV 2001</b>	<b>DSRM 2001</b>	<b>FINC 1002</b>	<b>MKTG 2001</b>	xxxx
		xxxx	Business Economics II	Personal Selling; TQM;Introduction to Philosophy;Introduction to Psychology;Sociology;	Airport Functions of Airlines	Research Methodology and Report Writing	Financial Management	Marketing Management	xxxx
<b>BBA(DM)</b>	III	<b>MKTG 2002</b>	<b>MKTG 2006</b>	<b>Open Elective</b>	<b>HRES 2001</b>	<b>MKTG2005</b>	<b>DSIT 2002</b>	<b>LSCM 2002</b>	xxxx
		Consumer Behavior & Market Research	Understanding Digital Marketing	Personal Selling; ;TQM;Introduction to Philosophy;Introduction to Psychology;Sociology;	Organizational Behavior	Sales & Marketing in Digital Age	Internet and Related Technologies	Logistics and Supply Chain Management	xxxx
<b>BBA(FAS)</b>	III	xxxx	<b>FINC 2002</b>	<b>Open Elective</b>	<b>HRES 2001</b>	<b>LSCM 2001</b>	<b>FINC 2001</b>	<b>LSCM 2002</b>	xxxx
		xxxx	Marketing of Financial Services	Personal Selling; ;TQM;Introduction to Philosophy;Introduction to Psychology;Sociology;	Organizational Behavior	Operations and Materials Management	Indian Financial System	Logistics and Supply Chain Management	xxxx
<b>BBA(FT)</b>	III	<b>INTB 2003</b>	<b>INTB 2001</b>	<b>Open Elective</b>	<b>HRES 2001</b>	<b>INTB 2002</b>	<b>LSCM 2009</b>	<b>INTB 3001</b>	xxxx
		Trade Documentation	Global Business Environment	Personal Selling; TQM;Introduction to Philosophy;Introduction to Psychology;Sociology;	Organizational behavior	Managing Trade and Risk in International Business	Introduction to Trade Logistics	International Business	xxxx

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<b>BBA(LM)</b>	III	<b>LSCM 2005</b>	<b>Programme Elective 1</b>	<b>Open Elective</b>	<b>HRES 2001</b>	<b>LSCM 2003</b>	<b>LSCM 2002</b>	<b>MKTG 2001</b>	<b>xxxx</b>
		Warehouse Management	LSCM2010-Technology mgmt/ LSCM3010-Agri Logistics	Personal Selling; TQM;Introduction to Philosophy;Introduction to Psychology;Sociology;	Organizational Behavior	Materials Management	Logistics and Supply Chain Management	Marketing Management	xxxx
<b>BBA(OG)</b>	III	<b>MKTG 2002</b>	<b>OGOG 2001</b>	<b>Open Elective</b>	<b>HRES 2001</b>	<b>LSCM 2001</b>	<b>LSCM 2002</b>	<b>xxxx</b>	<b>xxxx</b>
		Consumer Behavior & Market Research	Petroleum Retail Management & Development	Personal Selling; TQM;Introduction to Philosophy;Introduction to Psychology;Sociology;	Organizational Behavior	Operations and Materials Management	Logistics and Supply Chain Management	xxxx	xxxx
<b>BBA (E-Business)</b>	III	<b>MKTG 2012</b>	<b>MKTG 2014</b>	<b>Open Elective</b>	<b>HRES 2001</b>	<b>MKTG2005</b>	<b>MKTG 2015</b>	<b>DSIT 2004</b>	<b>xxxx</b>
		Consumer Behaviour	Digital Design and Communication	Personal Selling; TQM;Introduction to Philosophy;Introduction to Psychology;Sociology;	Organisational Behaviour	Sales & Marketing in Digital Age	Understanding E-business and E-commerce	Technology of E-Business	xxxx
<b>BA (EE)</b>	III	<b>ECON 2004</b>	<b>ECON 2001</b>	<b>Open Elective</b>	<b>ECON 2003</b>	<b>DSRM 2002</b>	<b>ECON 2002</b>	<b>FINC 1001</b>	<b>xxxx</b>
		Introductory Oil and Gas Economics	Basic Econometrics	Personal Selling; TQM;Introduction to Philosophy;Introduction to Psychology;Sociology;	Economics of Solar and Wind Energy	Applied Research Methodology	Financial Economics	Business Accounting	xxxx
<b>BBA (AIS)</b>	III	<b>DSQT 2002</b>	<b>HRES 3001</b>	<b>Open Elective</b>	<b>DSIT 2007</b>	<b>DSIT 2006</b>	<b>FINC 2005</b>	<b>FINC 2006</b>	<b>DSQT 2001</b>
		Database Analysis and Design	Human Resource Management	Personal Selling; TQM;Introduction to Philosophy;Introduction to Psychology;Sociology;	Computer networks and distributed computing	Introduction to programming	Cost & Management Accounting	Auditing	Spreadsheet Modelling for Accounting Decisions
<b>BBA (HRM)</b>	III	<b>MKTG 2002</b>	<b>HRES 3001</b>	<b>Open Elective</b>	<b>MKTG 3001</b>	<b>HRES 3002</b>	<b>xxxx</b>	<b>xxxx</b>	<b>xxxx</b>
		Consumer Behavior & Market Research	Human Resource Management	Personal Selling; TQM;Introduction to Philosophy;Introduction to Psychology;Sociology;	Customer Relationship Management	Negotiating Skills	xxxx	xxxx	xxxx

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<b>BBA (Marketing)</b>	III	<b>MKTG 2002</b>	<b>MKTG 2007</b>	<b>Open Elective</b>	<b>MKTG 3004</b>	xxxx	xxxx	xxxx	xxxx
		Consumer Behaviour & Market Research	Advertising & Sales Promotion	Personal Selling; TQM; Introduction to Philosophy; Introduction to Psychology; Sociology;	International Marketing	xxxx	xxxx	xxxx	xxxx
<b>B.Com (Hons.)</b>	III	<b>Program Elective III</b>	<b>HRES 3001</b>	<b>Program Elective II</b>	<b>Program Elective-1</b>	<b>FINC 2018</b>	<b>FINC 2019</b>	xxxx	xxxx
		FINC2020- Money and the firm	Human Resource Management	FINC 2021-Financial Modelling	MKTG2026-E-commerce	Income Tax Law & Practices	Financial Management	xxxx	xxxx
<b>B.Com(Tax)</b>	III	<b>Program Elective III</b>	<b>HRES 3001</b>	<b>Program Elective II</b>	<b>Program Elective-1</b>	<b>FINC 1007</b>	<b>FINC 2023</b>	xxxx	xxxx
		FINC2020- Money and the firm	Human Resource Management	FINC 2024-Indirect Tax	MKTG2026-E-commerce	Cost Accounting	Management Accounting	xxxx	xxxx
<b>B.Com(BMI)</b>	III	<b>Program Elective III</b>	<b>HRES 3001</b>	<b>Program Elective II</b>	<b>Program Elective-1</b>	<b>FINC 2027</b>	<b>FINC 2026</b>	xxxx	xxxx
		FINC2020- Money and the firm	Human Resource Management	FINC 2028- International Banking	MKTG2026-E-commerce	Principles and Practices of Insurance	Banking Services and Operations	xxxx	xxxx

  
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## University of Petroleum & Energy Studies, Dehradun

### UG-Date sheet - School of Business

#### End Semester Examination - December-2019

Date: 01.11.2019

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Day		Monday	Wednesday	Friday	Monday	Wednesday	Friday
Timings		2PM-5PM	2PM-5PM	2PM-5PM	2PM-5PM	2PM-5PM	2PM-5PM
<b>BBA(AM)</b>	V	<b>Program Elective I</b>	<b>Program Elective II</b>	<b>STGM3002</b>	<b>MKTG1001</b>	<b>MKTG3002</b>	<b>xxxx</b>
		MKTG 2019-B2B Auto Retailing	DSBA 3001-Marketing Information System	Business Policy & Strategy	Sales & Distribution Mgmt	Brand Management	xxxx
<b>BBA(AVO)</b>	V	<b>Program Elective II</b>	<b>Program Elective III</b>	<b>STGM3001</b>	<b>INTB3001</b>	<b>TRAV3001</b>	<b>xxxx</b>
		TRAV 2003-Travel Agency & Tour Operations	TRAV 2007-Aviation Demand Forecasting	Essentials of Strategic Management	International Business	Understanding of Aviation Business	xxxx
<b>BBA(FAS)</b>	V	<b>Program Elective</b>	<b>HRES3002</b>	<b>FINC3001</b>	<b>MKTG3001</b>	<b>FINC3002</b>	<b>xxxx</b>
		FINC 2012-Marketing of non fund based Products	Negotiating Skills	Commodities	Customer Relationship Management	Fixed Income securities	xxxx
<b>BBA(FT)</b>	V	<b>Program Elective</b>	<b>INTB3002</b>	<b>MKTG3004</b>	<b>INTB3004</b>	<b>INTB3003</b>	<b>xxxx</b>
		INTB 2008-Introduction to International Trade Negotiations	Contracts in International Trade and Business	International Marketing	Custom Clearance Procedures	International Trade and Finance	xxxx
<b>BBA(LM)</b>	V	<b>MKTG2002</b>	<b>LSCM3002</b>	<b>STGM3002</b>	<b>MKTG3001</b>	<b>LSCM3001</b>	<b>Program Elective</b>
		Consumer Behavior & Market Research	Logistics Planning & Strategy	Business policy & strategy	Customer Relationship Management	Project Management	LSCM3009-Supplier Relationship Management
<b>BBA(OG)</b>	V	<b>Program Elective</b>	<b>HRES3002</b>	<b>STGM3002</b>	<b>MKTG3001</b>	<b>xxxx</b>	<b>xxxx</b>
		DSIT 2008-Internet & Petroleum E-Commerce	Negotiating Skills	Business Policy & Strategy	Customer Relationship Management	xxxx	xxxx
<b>BBA (E-Business)</b>	V	<b>Program Elective</b>	<b>HUMN 3002</b>	<b>STGM 3003</b>	<b>DSIT 3003</b>	<b>MKTG 2008</b>	<b>xxxx</b>
		DSBA 2002-Social and Web Analytics	Legal Aspects of e-Business	Business Policy & Strategy	E-Commerce Payment	Social Media Marketing	xxxx
<b>BBA(DM)</b>	V	<b>Program Elective</b>	<b>HUMN3009</b>	<b>STGM3002</b>	<b>MKTG3001</b>	<b>DSIT3001</b>	<b>xxxx</b>
		DSIT 2009-Search Engine Optimization	Digital Media Laws	Business Policy & Strategy	Customer Relationship Management	Data Mining and Business Intelligence	xxxx

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BA (PPA)	V	<b>BAPP3002</b> International Relation & Organization	<b>BAPP3001</b> Indian Administration II	<b>Program Elective I</b> BAPP 3013-Human Rights, Responsibilities and Human Development	<b>Program Elective II</b> BAPP 3014-Gender Empowerment	xxxx	xxxx
						xxxx	xxxx
BA (EE)	V	<b>ECON 3001</b> Environmental Economics	<b>ECON 3002</b> Energy Laws and Policy	<b>ECON 3003</b> Money Economics	<b>ECON 3004</b> Indian Economy	<b>Program Elective I</b> ECON 3006-Electricity Market/ ECON 3007-Energy Management & Audit	xxxx
							xxxx
BBA (MEDIA MANAGEMENT)	V	<b>MKTG2002</b> Consumer Behavior & Market Research	<b>HUMN3004</b> Publishing books, magazines & websites	<b>STGM3002</b> Business Policy & Strategy	<b>MKTG3001</b> Customer Relationship Management	<b>HUMN3005</b> TV Production and Programming	<b>Program Elective</b> HUMN 3007-Design, graphics and photography
BBA (HRM) Core	V	<b>Program Elective</b> HRES 2006-Cross Cultural Management	<b>HRES3004</b> Counselling Skills for Managers	<b>STGM3002</b> Business Policy & Strategy	<b>HRES3003</b> Labour Legislations	xxxx	xxxx
						xxxx	xxxx
BBA (Marketing) Core	V	<b>Program Elective</b> MKTG 2024-Retailing	<b>LSCM3006</b> Product Management	<b>STGM3002</b> Business Policy & Strategy	<b>MKTG3001</b> Customer Relationship Management	<b>MKTG3005</b> Services Marketing	xxxx
							xxxx
BBA (OPERATION) Core	V	<b>Program Elective</b> DSIT 2011-ERP & SAP	<b>LSCM3007</b> Contract Manufacturing & Outsourcing	<b>STGM3002</b> Business Policy & Strategy	<b>MKTG3001</b> Customer Relationship Management	xxxx	xxxx
						xxxx	xxxx
BBA(AIS)	V	<b>Program Elective</b> FINC 2017- Corporate Tax Planning	<b>FINC 3003</b> Data base management system with accounting software	<b>STGM3002</b> Business Policy & Strategy	<b>FINC 3004</b> Personal Financial Planning	xxxx	xxxx
						xxxx	xxxx

  
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